

To致: Delta Asia Securities Limited 汇业证券有限公司 (CE No.中央编号: AAW265)

Structured Products Trading Instruction 结构性产品交易指示

Client Name 客户姓名: _____ Account Number 账户号码: _____

PI 专业投资者 : Yes / No	Knowledge of Structured Products : Yes / No 对结构性产品的知识	Risk Tolerance Level : 风险承受能力 (1-5)
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(1) Subscription Details 认购详情

Please apply on my/our behalf to the relevant Issuer to subscribe for: 请以本人/吾等名义向有关发行商申请认购:

Trade Date 交易日期			Type 类别	
☐ Equity Linked Notes (ELN) 股票挂钩票据	☐ Fixed Coupon Notes (FCN) 固定票息票据		☐ TwinWin SFN 双赢式鲨鱼鳍票据	
Issuer 发行商				
ISIN Code 国际证券识别码				
Currency 货币				
Nominal Value 面值				
Underlying Asset / Stock & Code 标的资产/股票及代号				
Underlying Asset / Stock Denominated Currency 标的资产/ 股票计价货币				
Initial Price (Spot) 现货价格				
Strike Level 履约价(%)				
KO Type 自动提前出场类别				
Upper KO Barrier (SFN) 上限自动提前出场价(%)		KI Barrier (FCN) 下限价(%)		
Lower KO Barrier (SFN) 下限自动提前出场价(%)		Min Redemption Level (SFN) 最低赎回水平		
KO Barrier Price (FCN) 自动提前出场价(%)		Participation Rate (SFN) 参与率(%)		
ELN Annualized Yield 年报酬率 (after commission 计算佣金之后) / FCN Coupon Rate 年化配息率(%)		SFN Rebate Rate / Coupon Rate 红利率/配息率(%)		
Commission 佣金(%)				
Note / Trade Price 价格 (%)	(before commission 计算佣金之前):			
	(after commission 计算佣金之后):			
Days 天期/Tenor 投资期		Settlement Date 交割日		
Fixing Date 评价日		Maturity Date 到期日		

Disclosure of Product Sales Information 产品销售数据披露

I/We fully understand the product investment risk explained by Delta Asia and confirm that I/we wish to proceed with this transaction.

本人/吾等透过汇业说明充分了解产品相关投资风险，并确认进行上述交易。

1. Capacity and Affiliation 身份及附属关系

Delta Asia is acting as your agent and not as principal. 汇业作为你的代理，而非主事人。

Product Issuer 产品发行商

All other issuers are third party issuers which are not Delta Asia group companies and are therefore not affiliated with Delta Asia. The Delta Asia group companies may take on advisory or other administrative roles with issuer entities, for which they may receive remuneration. 所有其他发行人为第三方发行人，并不属于汇业集团，因此与汇业国际没有附属关系。汇业国际或其他集团公司可能担任发行人机构的顾问或其他行政角色，并可能为此收取报酬。

2. Benefits 收益

☐ Explicit remuneration 明确收取报酬

Delta Asia and/ or any of its associates is entitled to receive an initial charge up to _____ (%) of the subscription amount. 汇业及/或其任何有联系者有权将根据分销合约而收取高达上述认购金额 _____ (%) 的分销收益。

☐ Non-explicit remuneration 非明确收取报酬

Delta Asia and/ or any of its associates is entitled to receive non-explicit monetary benefits from the origination and distribution of the Product which is issued by it or any of its associates. 汇业及/或其任何有联系者有权从供应及分销本身或其任何有联系者发行的产品中取得非明确金钱收益。

☐ Monetary benefits received are not quantifiable 不可量化的金钱收益

Delta Asia and/ or any of its associates is entitled to receive commission or other fees from the Product Issuer for the distribution of the Product. 汇业及/或其任何有联系者有权就分销产品从产品发行人收取佣金或其他费用。

☐ Non-monetary benefits 非金钱收益

Delta Asia and/ or any of its associates is entitled to receive non-monetary benefits from a Product Issuer for distribution of the Product. 汇业及/或其任何有联系者有权就分销产品从产品发行人取得非金钱收益。

◆ The trading profit we obtain in this Transaction is capped at 3% of the notional amount.

我们在本次交易中获得的交易利润上限为面值的 3%。

3. Discount of Fees and Charges: Delta Asia may offer a discount on fee and charges to applicants for the product subscription from time to time in accordance with the terms and conditions in the applicable promotion material and the investment amount. 费用与收费折扣；汇业可不时按照申请人为买入产品的投资金额以及适用的宣传数据中的条款和条件，提供费用及收费折扣。

Declaration by the Client 客户声明

1. I/We understand that investment involves risk. Past performance is no guide to future performance. I/We understand that the price of product investment and the income from them can fluctuate and are not guaranteed, it may incur losses and even become valueless. 本人/吾等明白投资涉及风险。过往表现不可视作未来表现的指标。本人/吾等明白投资产品的价格及自投资产品所获取的收益可升亦可跌，投资可能会招致亏损，甚至变成毫无价值。

2. I/We understand and accept that the underlying asset of the Product is subject to risks, including but not limited to credit risk, market risk, liquidity risk, tax risk, currency risk, interest rate risk, legal risk, emerging market risk etc. 本人/吾等明白并愿意承担本产品目标物之相关风险，当中包括但不限于信贷风险、市场风险、流动性风险、税务风险、外汇风险、利率风险、法律风险、新兴市场风险等。

3. I/We understand the relevant fees, charges and expenses incurred from this instruction. 本人/吾等清楚明白及愿意承担因此指示所产生的相关费用、收费及支出。

4. I/We hereby confirm that the risk disclosure statements have been provided in the language of my/our choice (English or Chinese); and I/we have been invited to read such risk disclosure statements, to ask questions and to take independent advice if I/we wish. 本人/吾等确认已按照本人/吾等选择的语言(英文或中文)获提供风险披露声明、提出问题及征求独立的意见。

5. I/We have read all relevant and latest offering documents, including but not limited to, the relevant prospectus and/or its

summary, the relevant Product Key Facts Statements (if applicable), and understand and agree to the terms set out in such offering documents. I/ We am/are fully aware of and understand the terms set out in the offering documents, including but not limited to the risks of investing in the Product and the Disclosure of Product Sales Information. I/We fully understand the product structure, investment tenor, obligations and the consequences of early redemption (for capital guaranteed/ secured investment products), risk and returns associated with the Investment Products and confirm that I/we wish to proceed with my/ our subscription at my/our risks on my/own judgment and decision. 本人/吾等已閱讀所有相关及最新版本销售文件, 包括但不限于有关的招售书及/或其简介以及有关的产品资料概要(如适用), 并明白及同意该等销售文件的条款。本人/吾等已充分知悉及理解销售文件所载条款, 包括但不限于有关投资风险及产品销售数据披露。本人/吾等完全明白该投资产品的产品结构、投资年期、责任及提早赎回的后果(就保本/有抵押投资产品而言)、风险及回报, 并确认本人/吾等以本人/吾等拟依照本人/吾等的判断及决定进行本人/吾等的认购。

6. I/We understand that Delta Asia is not making, and has not made, any representation whatsoever as to the Investment Products; and I/we confirm that I/we have not only relied on views or advice or explanation of Delta Asia, or its other associated companies in assessing the merits, risks and suitability of the Investment Products. This acknowledgement applies to this Subscription Form and to any future transactions in relation to Investment Products. 本人/吾等清楚明白汇业并无对本投资产品正在作出或已作出任何陈述。本人/吾等确认本人/吾等并非单独倚靠汇业或其关连公司所作的任何意见或解释评核本投资产品的优点、风险及适合性。本确认适用于本投资产品的认购表格及将来有关本投资产品的任何交易。
7. I/We understand that the offering documents are not intended to provide, and must not be relied upon for, tax, legal or accounting advice, a credit or other evaluation of the Investment Products nor as assurance or guarantee as to the expected return (if any) of the Investment Products; I/we should consult my/our tax, legal, accounting, investment, financial and/or other advisors. 本人/吾等清楚明白本投资产品的所有销售文件并非意图提供及绝对不能倚靠作为任何税务、法律或会计建议、信贷或本基金的其他估值, 亦不能作为本投资产品预期回报(如有)的保证及担保。本人/吾等应征询本人/吾等的税务、法律、会计、投资、财务和/或其他顾问意见。
8. I/We confirm that the acceptance of my/our application for subscription together with the subscription monies will not breach any applicable money laundering and terrorist financing laws and regulations and I/we undertake to provide verification of my/our identity reasonably satisfactory to Delta Asia, the Investment Manager, the Administrator, the Custodian, or any of their agents, employees or delegates promptly on request. Delta Asia, the Investment Products, the Investment Manager, the Administrator, the Custodian, or any of their agents, employees or delegates shall be held harmless and indemnified by me/us against any loss arising from the failure to process this application if such information as has been required from me/us has not been provided by me/us. 本人/吾等确认接受本人/吾等的认购申请以及认购款项将不会违反任何适用的洗黑钱及恐怖分子资金筹集法例及规则, 而本人/吾等承诺于被要求提供被汇业视为合理合理信纳之身份核实证明时应尽快提供给汇业、投资经理、管理人、托管人或该等人士的代理人、职员或受委托者。倘若本人/吾等未能按要求提供本人/吾等的有关资料, 而导致任何因无法处理本申请而产生的损失, 本人/吾等将需给予汇业、本投资产品、基金经理、管理人、托管人、或该等人士的代理人、职员或受委托者充分的弥偿, 以使其免受任何损害。
9. I/We agree that the information supplied on this Subscription Form and otherwise in connection with my/our subscription for Units may be held by Delta Asia, and/or the Registrars, Agent and will be used for the purpose of processing my/our subscription and investment in the Investment Products and completing the Register of the Investment Products, and may be used in any matters relating to my/our holding of Units (including the mailing of reports or notices). My/our information may also be used by its affiliates for compiling a marketing database or for the dispatch of information on other products or services of its affiliates to me/us and that all such information may be retained after my/our Units have been redeemed. 本人/吾等同意本认购表格上所提供之数据及其他有关本人/吾等认购投资产品单位之数据可能被汇业及/或过户登记处或代理人保存, 并被用作处理本人/吾等对本投资产品之认购及投资以及填写本投资产品之单位持有人名册, 并可能被用作有关本人/吾等持有投资产品单位之任何事宜(包括邮寄报告或通知书)。本人/吾等之数据亦可能被其关连人士用作编制市场推广数据库或用作向本人/吾等派发其关连人士之其他产品或服务之数据, 而于本人/吾等赎回投资产品单位后, 该等数据仍可能被保留。
10. I/We agree that Delta Asia may disclose the information supplied on this Subscription Form to the Auditors, Trustee, the Service Provider, the Registrar and Delta Asia, including any of their directors, officers, employees, agents, holding or subsidiary companies or affiliates or to any third party employed to provide administrative or other services and/or to any regulatory authority entitled thereto by law or regulation (whether statutory or not). 本人/吾等同意汇业可将本认购表格所提供之数据披露予核数师、受托人、服务供货商、过户登记处及汇业, 包括其任何董事、行政人员、雇员、代理人, 控股或附属公司或关连人士或受聘提供行政或其他服务之第三方, 及/或法律或法规赋予有关权力之任何监管机构(无论法定与否)。
11. I/We agree to take the full responsibility and obligation to subscribe the Investment Products once I/we have signed this order form. I/We agree to indemnify Delta Asia from any and all liabilities, claims, penalties, costs and expenses resulting from my/our failure to meet such obligation. 本人/吾等同意签署此认购表格后, 对买入本投资产品负有全部责任及义

务。本人/吾等愿意承担所有因本人/吾等未能履行该等责任而为汇业所带来的任何以及所有负债、索偿、罚款、成本以及支出。

12. I/We consent to the rights reserved by Delta Asia in declining any instruction and hereby confirm that Delta Asia shall not be liable for any losses incurred in relation to any order. 本人/吾等同意汇业保留拒绝任何交易要求的权利，并确认汇业并不就有关任何交易指示所产生的损失负责。

13. I/We acknowledge that no switching/redemption request will be accepted by Delta Asia if a previous order remains outstanding. 本人/吾等明白若之前的任何交易要求尚未完成，汇业将不会接受任何转换或赎回的交易要求。

14. I/We declare that I/we am/are NOT citizen(s) or resident(s) or tax resident(s) of the United States of America. 本人/吾等声明本人/吾等并非美国公民或为美国居民或为美国税务居民。

Client Signature 客户签署：

Client Name 客户姓名：

Date (dd/mm/yy) 日期（日/月/年）：

***Trading instruction cut-off time at 2:30 p.m. 交易指示截止时间为下午2:30**

To Be Completed by Licensed Person of Delta Asia 汇业持牌人完成

I confirm that I have verbally invited in Chinese or English as preferred by the applicant(s) to read the above sales related information, explain Risk Disclosure Statement and invite the applicant(s) to ask questions about the content of such information and, if needed, seek independent advice. 本人确认已以口头方式邀请申请人按其所选择的语言（中文或英文）阅读上述销售相关资料、向申请人解释有关风险披露声明及邀请申请人就该等数据的内容提出问题并在有需要时征求独立意见。

Name of Licensed Person 持牌人姓名：

SFC CE No. 中央编号：

Signature of Licensed Person 持牌人签署：

Date 日期：

For Internal Use Only 只限内部填写

	S.V. by CS:	RO:	Order Execution:	Maker	Checker:
Signature					
Name					
Date					